Focus Financial Partners Welcomes Crestwood Advisors To The Partnership

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– BOSTON-BASED RIA SET TO LEVERAGE FOCUS' RESOURCES TO FURTHER STRENGTHEN CLIENT SERVICE AND ACCELERATE GROWTH –

New York, NY – January 9, 2017 – Focus Financial Partners ('Focus'), a leading partnership of independent, fiduciary wealth management firms, today announced that Boston-based registered investment advisory firm Crestwood Advisors ('Crestwood') joined the Focus partnership on January 1, 2017. Crestwood plans to utilize Focus' resources and capital to strengthen its client service offering and further expand the firm's footprint in the Northeast region.

Co-founders Michael Eckton and John Morris formed Crestwood in 2003, leveraging their past experience in strategy development, wealth advisory services and investment management to serve in the best interests of clients. Since its inception, Crestwood has taken a highly personalized approach to its holistic wealth management services, establishing a strong reputation in the Northeast among high-net-worth and ultra-high-net-worth families. Prior to founding Crestwood, Mr. Eckton and Mr. Morris held a number of senior executive positions at various financial services firms, including time spent as managing directors at Bingham Legg Advisors, the Boston-based wealth management firm where they first met.

"Crestwood has always been a client-centric and growth-oriented firm and we found that Focus shares our values regarding our commitment to clients. We set out to build a leading RIA firm over 10 years ago, and now we are excited to take this next step," said Mr. Eckton, CEO of Crestwood. "We came to know Focus through trusted RIA leaders at The Colony Group and Douglas C. Lane & Associates, both of whom are Focus partner firms. We witnessed firsthand the enhancements they were able to bring to their clients and the growth they experienced thanks, in part, to the expertise and value-added support they received from Focus. As we continue on our growth trajectory, we anticipate that Focus will add significant value for Crestwood and our clients."

"Crestwood's track record of growth clearly illustrates the firm's dedication to its clients," said Rudy Adolf, CEO and Founder at Focus Financial Partners. "The firm's culture – client-focused, open-minded and entrepreneurial – forms a solid foundation for its future development and growth. This makes Crestwood a natural addition to the Focus partnership and we are delighted to have them."

Colchester Partners, a Boston-based M&A advisory firm advised Crestwood on the transaction.

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About Focus Financial Partners

Focus Financial Partners is a leading partnership of independent, fiduciary wealth management firms. Focus provides unrivaled access to best practices, resources, and continuity planning for its partner firms who serve individuals, families, employers and institutions with wealth management, benefit and investment consulting services. Focus partner firms maintain their operational independence, while they benefit from the synergies, scale, economics and best practices of the market leader to achieve their business objectives. For more information about Focus Financial Partners, please visit www.focusfinancialpartners.com.

About Crestwood

Crestwood Advisors is an investment management and wealth advisory firm serving select, financially successful individuals and families. In addition to managing their clients' investments, Crestwood strives to help them plan for and navigate the broader aspects of their complex financial lives and broader wealth issues. For more information about Crestwood Advisors, please visit www.crestwoodadvisors.com

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